

Tools

The Nutool Group of Companies is a well-established market leader in the manufacture and import of power tools. Established in the UK for over twenty years, the company has a wealth of experience in supplying both the retail and wholesale DIY markets. Following considerable success, the company has expanded into European markets with offices in Poland, Portugal and France. Further expansion followed and Nutool also has offices operating in both Hong Kong and Shanghai.

“The Company chose Merlin and Chatsworth Computers because we felt the project would be a partnership between our two Companies and this has proved to be so. The product is so flexible it coped with most of our specific needs and the few additional requirements we had have been handled quickly and efficiently by Chatsworth who have shown a good understanding of the way our business works”



Industry: Tools

Established:

Previous System: Sage

Installed Merlin: 2002

Branches: 3

No of users: 100

Tools

Darnall Tool & Abrasives Limited are a long standing and well established Sheffield based company supplying the manufacturing industry with cutting tools and abrasives. John Lawrence, Managing Director, has a dedicated team of employees all with extensive knowledge of the products they supply. This enables them to provide their customers with a quick and accurate service, which keeps the company with its share of a very tough and price competitive market.

“The key I believe to any sales order processing system is not only the ability to quickly identify a customers ordering requirement, regarding price, availability and discount on standard items; but also to identify the occasional item or special that a customer has purchased in the past. Often only a brief description is given by a customer for these items.

Merlin performs this task exceptionally well via sales order history and stock history and has been an enormous benefit in this area. As for the other features – we just take them for granted!”

DARNALL TOOLS & ABRASIVES LTD

Industry: Tools

Established:

Previous System: Xeres

Installed Merlin: 1999

Branches: 1

No of users: 8